

RESUME

Rohit Vasant Shinde

Contact Information:

Present Address :-
Jayram Nagar, Near
Suryavanshi Lawns, Malegaon
Tal : Malegaon Dist : Nashik
Pin Code – 423105.

Mob. : 9881896660
7768084660

Permanent Address :-

Row House No 1,
Sahajanand Nagar, Yeola
Tal : Yeola Dist : Nashik
Pin Code :- 423 401

E-Mail:

rohitshinde6662@gmail.com

Personal Details:

Date of Birth:
18th Sept.1986

Sex: Male

Nationality : Indian

Marital Status : Married

Languages Known :

English, Hindi, Marathi

Interests and Hobbies:

Interacting to people,
Reading, Playing

Computer Proficiency :

MS-CIT , Tally 7.2 & Prime

Career Objective

To contribute for the development of the Organization by applying the acquired knowledge and experience and to become a successful professional in Agriculture Sector

Work Experience

1. C.P.Seeds India Pvt. Ltd. Banglore (Sales Trainee) –
From 29/11/2006 To 31/03/2013
2. Victory Marvel Seeds, Hyderabad (Sales Officer) -
From 01/04/2013 To 28/02/2020
3. Aditya Agri Tech Pvt. Ltd., Sucundarabad (Sales Representative) -
From 18/03/2020 To 31/03/2023
4. Pitambari Products Pvt Ltd (Agri Care Div) (Territory Manager)
From 25/10/2023 To 06/01/2026

Professional Qualification

- Diploma in Agri. From Rahuri Krishi Vidyapeeth
- Bachelor of Business Administration (Marketing Management) from, Pune University

Competencies

- Self-Motivated, Persistent and Flexible approach
- Confident, Persuasive and team-player



Job Responsibility :

1. **Generating new business Opportunities and Increasing sales in Territory.**
2. **Market Research/ Data profiling/ marketing inquiries for new growth Opportunities**
3. **Responsible for dealing and handling Trade Distributor.**
4. **Distributor Relationship building & retention**
5. **Set the Goal and Execute accordingly. Establish distribution network**
6. **Co-ordinate with team for market development/promotional activities**
7. **Participated in KRUSHI EXHIBITIONS at Baramati,Pune,Nashik**
8. **Participated in large scale Promotional Activities with Dealers and Farmers.**



Declaration

I hereby declare that the information provided herein is true to the best of my knowledge and belief.

Place : Malegaon

Date :

Signature